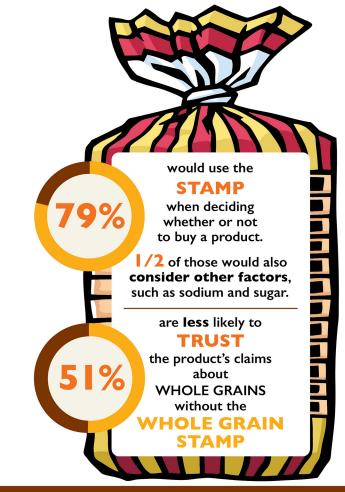
## SELLING MORE WHOLE GRAIN WHY THE WHOLE GRAIN STAMP IS ESSENTIAL





state WHOLE GRAIN content





## **UNDERSTANDING THE MARKET**

**Top 3 Barriers** consumers find to Whole Grain consumption

Cost 39%

Taste 37%

Availability 28%

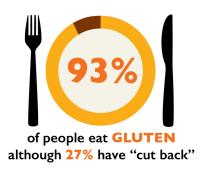
Although
37%
of people cited
TASTE
AS A
BARRIER...



40%
of people said
TASTE
was a reason they
CHOOSE
WHOLE
GRAINS

## NAVIGATING THE GLUTEN FREE MARKET

people have no idea that gluten is a natural protein found in wheat, barley, and rye or that it helps bread rise.





Only in 5 of those who avoid gluten has a medically diagnosed problem with gluten.



